

## Attachment C - Management & Technical Information

### **EVEREST BROADBAND NETWORKS, INC. BIOGRAPHIES**

#### **JEFFREY A. FELDMAN, Ph.D. - President and Chief Executive Officer**

Jeffrey Feldman has been instrumental in driving the formation and operation of Everest Broadband Networks since inception. He launched the company from Pequot Capital Management where he was a Senior Vice President of the firm and a member of the General Partner in Pequot's venture fund. Dr. Feldman joined the Pequot family of funds in 1998 coming from Digital Media Capital, LLC where he led investments in Critical Path and Sandpiper Networks. He has been active in early-stage investments in the communications sector, specifically those that target ISPs, telecommunications carriers and other broadband service providers. He has been involved in several of Pequot's private equity investments including Alidian Networks\*, Arrowpoint Communications, Elastic Networks, Ennovate Networks\*, Millennium Optical Networks\*, Sycamore Networks and Tellium\*. Dr. Feldman received his B.S. degree and Ph. D. from the University of Connecticut and his M.B.A. from the Yale School of Management. \*current board member

#### **ALAN J. SCRIME - Executive Vice President, Network and Communications Services**

Alan Scrimé joined Everest from Bell Atlantic's Data Solutions Group, where he was Executive Director of Product Development. His career in the telecommunications industry spans nearly 35 years, including senior positions with NYNEX, AT&T, Bell Laboratories and Bellcore. Mr. Scrimé received his B.S. degree in electrical engineering from Union College in Schenectady, NY, M.S. in Computer Science from Rutgers University, and his M.B.A. from Fairleigh Dickinson University.

#### **HERBERT M. HIRSCH - Executive Vice President, Sales**

Herbert Hirsch joined Everest with an extensive background in telecommunications and real estate services. Mr. Hirsch was the president of International Business Phone and Long Distance Services, Inc., a company he founded in 1976. While at International Business, he served on the advisory board of Teleco, the largest dealer of Toshiba products in North America. Earlier in his career, Mr. Hirsch was the director of operations for VIKOA, Inc., a pioneer in the interconnect and cable television industry, then listed on the American Stock Exchange. Mr. Hirsch received his B.S. degree from the New York Institute of Technology.

#### **STEVEN REICHMANN - Executive Vice President, Everest Broadband Networks Canada, Ltd.**

Steven Reichmann was involved in the Reichmann family-owned business, until 1992. In 1992, Mr. Reichmann and Mr. Bruce Bronfman became controlling shareholders in National Hav-Info Communications, a Montreal-based high-tech communications company. They successfully brought the company public, first in Montreal and subsequently on the Toronto Stock Exchange.

#### **RASHMI DOSHI, Ph.D. - Chief Technology Officer**

Dr. Rashmi Doshi was previously an executive director of Bell Atlantic Corporation, where he was responsible for the development of advanced high-speed data communications networks, including Bell Atlantic's Digital Subscriber Line (DSL) networks. Dr. Doshi has more than 25 years of experience in the research, design, and development of communications products and systems. He has also held positions with IPC Communications Ltd., Nortel and British Telecom. Dr. Doshi was a research fellow at Imperial College, University of London, and received his B.S. degree from the University of London and his Ph.D. in electronics from the University of Southampton, England.

**HAMID MODARRESSI - Vice President, Network Operations**

Hamid Modarressi joined Everest from Bell Atlantic Global Networks, Inc., where he held the position of Vice President and Chief Information Officer. Prior to Bell Atlantic, he served as executive director of NYNEX Science & Technology, where he was in charge of the development of advanced network management and engineering systems. Mr. Modarressi received both his B.S. degree in electrical engineering and M.B.A. from Columbia University.

**JOSEPH P. VARELLO - Vice President, Corporate Relations and Business Development**

Joseph Varello is responsible for corporate strategic alliances, partnerships and acquisitions. Mr. Varello joined Everest with more than 13 years of experience in telecommunications product management and new product development. In his previous position as a Director at Bell Atlantic Internetworks, Mr. Varello was responsible for developing and marketing IP-based application services for the commercial marketplace. Mr. Varello received his B.A. degree in communications from Towson University.

**JAMES SZELIGA - Vice President, Marketing**

Prior to joining Everest, James Szeliga was Vice President and General Manager of North American operations for Orckit Communications Inc. Mr. Szeliga has more than 25 years of experience in high technology, including positions as Director of Marketing for General DataComm, President and CEO of Applied Spectrum Technologies and General Manager of Local Digital Distribution Company, a provider of wireless TDMA systems for the local loop. Mr. Szeliga received his Master of Technology Administration from American University, Washington D.C.

**THOMAS GAUGHAN - Vice President, Access Sales**

Tom Gaughan joined Everest with more than 15 years of experience in sales, sales management and business development in the information technology field. Prior to joining Everest, Mr. Gaughan directed the sales team for a network integration firm, which built a \$50 million integration business in four years. Prior thereto, he held various sales and business development positions with IBM and Hitachi Data Systems. Mr. Gaughan received his B.S. degree in accounting from Boston College.

**JAMES HINES - Vice President, Tenant Solutions**

James Hines joined Everest from a large Cisco "Gold" systems integrator, where he was Director of Sales. Previously, Mr. Hines was the founding President of System Integration Group, a provider of network integration services and hardware. Prior thereto, Mr. Hines was Product Director for NYNEX, where he led the development of the first frame relay product to be offered by a local exchange company. Mr. Hines received his degree in marketing from Fordham University.

**DAYNA KULLY - Vice President, Hospitality Group**

Dayna Kully joined Everest with over 20 years of experience in sales and strategic planning in the telecommunications industry, specializing in the Hospitality and Healthcare markets. Ms. Kully played a major role in the development and management of top tier regional and national accounts with AT&T, GE/RCA, & WilTel. In partnership with another industry professional, Ms. Kully also created a firm offering immediate, expert assistance in the strategic marketing of telecommunications products to hospitality clients. Prior to joining Everest, Ms. Kully was part of the Nortel Networks Optical Group, which was directly credited for substantial improvements in the entire firm's capitalization and stock value. Ms. Kully received her Bachelor's degree in Economics from the University of California at Berkeley.

#### GERALD A. POCH

Jerry Poch is a Principal with Pequot Capital and Portfolio Manager of Pequot Private Equity Fund and Pequot Offshore Private Equity Fund. Prior to joining the Pequot family of funds in 1998, Mr. Poch was the Chairman, President, and CEO of GE Capital Information Technology Solutions. Until its acquisition by GE Capital in 1996, he was founder, Co-Chairman and Co-President of AmeriData Technologies, Inc. (NYSE: ADA.) From 1979 until 1983, Mr. Poch was Senior Vice President of TIE/communications, Inc. and President of Technicom, Inc., two public telecommunications companies.

#### ARTHUR J. SAMBERG

Art Samberg is the Chairman and Chief Executive Officer of Pequot Capital and Portfolio manager of Pequot Partners Fund, Pequot International Fund and Pequot Endowment Fund. Mr. Samberg established the first Pequot investment fund in 1986. For the fifteen years prior thereto, Mr. Samberg was an employee and partner at Weiss, Peck & Greer Inc. and served as a member of that firm's Management Committee. Mr. Samberg received his S.B. from Massachusetts Institute of Technology, his M.S. from Stanford University, and his M.B.A. from Columbia University.

#### BRADLEY A. FELD

Bradley A. Feld is a Managing Director of SOFTBANK Venture Capital's current and past technology funds. Before joining SOFTBANK, he founded Intensity Ventures, a company that helps launch and operate software companies and a venture affiliate of SOFTBANK. Prior thereto, Mr. Feld served as Chief Technology Officer of AmeriData Technologies following AmeriData's acquisition of Feld Technologies, a firm he founded in 1988 and developed into one of Boston's leading software consulting firms. Mr. Feld is an Entrepreneur in Residence at the Kauffman Foundation Center for Entrepreneurial Leadership and serves as director of, or advisor to, several current and past technology fund portfolio companies and other Internet-related and software companies. Mr. Feld received his S.B. and S.M. degrees from the Massachusetts Institute of Technology.